

The Whole Client: Rethinking Financial Wellness Through Interdisciplinary Practice

Randall E. Stone, Ph.D.

University of Arkansas – Fort Smith, Fort Smith, Arkansas

Sarah M. Stone, MSW, M.A., LMSW

Private Practice, Fort Smith, Arkansas

Financial wellness challenges are increasingly complex and multidimensional, shaped by structural constraints, behavioral frictions, and technical financial decision-making. While interdisciplinary approaches to financial well-being spanning financial social work, personal financial planning, and behavioral economics are already emerging in academic programs and professional associations, practitioners often lack a clear, practice-oriented framework for integrating these perspectives into day-to-day client work. This article offers a practitioner-oriented integrative review that synthesizes these three disciplines into a cohesive practice map for addressing the financial needs of diverse and often marginalized populations. Rather than proposing a novel discipline, the paper clarifies the distinct contributions of each field, identifies points of convergence, and examines persistent barriers to interdisciplinary implementation, including professional silos, credentialing norms, compensation models, and ethical boundaries. The article concludes with practical implications for interdisciplinary service delivery, training, and collaboration, offering a roadmap for practitioners seeking to operationalize a whole-client approach to financial wellness.

Keywords: behavioral economics; financial capability; financial social work; interdisciplinary practice; personal financial planning

INTRODUCTION

Efforts to improve financial well-being have traditionally been pursued within disciplinary silos. Personal financial planning has emphasized technical competence in areas such as budgeting, investing, insurance, and retirement planning; financial social work has focused on the relational, systemic, and psychosocial dimensions of financial stress; and behavioral economics has identified predictable patterns in human decision-making that challenge assumptions of rational choice. Each of these disciplines offers valuable insights, yet none alone is sufficient to address the complex realities faced by many individuals and families, particularly those navigating economic precarity, trauma, or structural barriers to opportunity.

In recent years, interdisciplinary approaches to financial wellness have gained traction. University programs, professional certificates, and organizations such as the Financial Therapy Association have advanced integrative training models that blend financial knowledge with therapeutic and behavioral perspectives. These developments reflect growing recognition that financial outcomes are shaped not only by technical knowledge but also by behavior, context, and lived experience. However, despite this progress, practitioners often report uncertainty about how to translate interdisciplinary theory into coherent, ethically grounded, and operational practice models (Birkenmaier et al., 2013).

The purpose of this article is to address that gap. Rather than advancing a new discipline or claiming conceptual novelty, this paper offers a practitioner-oriented integrative review of financial social work, personal financial planning, and behavioral economics, with the explicit goal of clarifying how these fields can be coordinated in practice. By synthesizing existing scholarship and professional norms, this article highlights the complementary roles each discipline plays in addressing financial well-being and identifies where collaboration is most critical.

A central contribution to this review is its focus on implementation. While interdisciplinary ideals are widely endorsed, practical barriers such as differences in professional language, ethical standards, scope of practice, training pathways, and reimbursement structures often impede collaboration. This article foregrounds these challenges and examines why integrated models remain unevenly adopted, even when their value is well recognized.

The discussion is especially attentive to the needs of marginalized and financially vulnerable populations, for whom fragmented service delivery can exacerbate harm. For these clients, financial planning without attention to behavioral constraints or social context may prove ineffective, while psychosocial interventions absent technical guidance may fail to produce durable financial change. By articulating a whole-client framework that aligns disciplinary strengths with real-world constraints, this paper aims to equip practitioners, educators, and program designers with a clearer roadmap for interdisciplinary financial wellness practice.

This article contributes to the financial therapy literature in three key ways. First, it synthesizes three adjacent disciplines that are often discussed independently. Second, it offers a structured framework for operationalizing interdisciplinary financial wellness practice. Finally, it identifies institutional barriers that constrain integration despite strong theoretical support for holistic models. This article employs a conceptual integrative review approach, synthesizing key scholarship from financial social work, personal financial planning, and behavioral economics to identify shared themes and opportunities for interdisciplinary practice.

LITERATURE REVIEW

Financial Social Work

Financial social work (FSW) has emerged as a practice specialization that integrates traditional social work values, such as empowerment, equity, and holistic assessment, with the tools of financial education and behavior change. Originally developed in response to the recognition that economic hardship is both a cause and consequence of psychosocial distress, FSW is rooted in the biopsychosocial model (Sherraden et al., 2013). Practitioners focus on improving clients' financial capability while addressing underlying emotional, relational, and systemic factors such as intergenerational poverty, trauma, and access to resources. This approach often combines motivational interviewing, strengths-based practices, and financial coaching.

Research suggests that financial social workers are uniquely positioned to serve economically marginalized populations who may be distrustful of traditional financial institutions or excluded from financial services altogether (Despard & Chowa, 2010). FSW also plays a critical role in settings like domestic violence shelters, child welfare, and housing programs, where financial control and instability are deeply entwined with other life challenges (Anderson et al., 2007).

A central tenet of FSW is the concept of financial empowerment, which moves beyond education to focus on increasing clients' control, confidence, and agency over their financial lives. Financial empowerment frameworks emphasize access to resources, goal-setting, informed decision-making, and the reduction of power imbalances between clients and institutions. This approach integrates financial capability with emotional resilience and self-efficacy, helping clients not only understand their finances but also feel confident in managing them (Sherraden et al., 2016). Programs rooted in financial empowerment often prioritize client-led goals, culturally relevant interventions, and structural advocacy to reflect the social work commitment to both individual change and systemic equity. By fostering both skill-building and a sense of ownership, financial empowerment in FSW lays the groundwork for more sustainable and transformative outcomes, especially for historically marginalized populations.

Personal Financial Planning

Personal financial planning (PFP) is a client-centered professional discipline focused on helping individuals and families make informed decisions across key domains such as budgeting, investment, insurance, tax, retirement, and estate planning. Governed by professional standards and certifications, the field has historically prioritized technical competence and fiduciary responsibility. However, in recent decades, the importance of soft skills, such as communication, empathy, and behavioral insight, has gained recognition in financial planning education and research (Grable & Archuleta, 2018).

While PFP traditionally serves middle- and upper-income clients, recent shifts in the industry, including pro bono planning initiatives and workplace financial wellness programs, are beginning to expand their reach. The field has also incorporated behavioral finance principles to better address client resistance, goal-setting, and financial procrastination (Lusardi & Mitchell, 2014). Yet, unlike social work, PFP has often lacked a systemic lens and rarely addresses the social determinants of financial well-being.

Behavioral Economics

Behavioral economics (BE) challenges the classical economic assumption of rational decision-making by emphasizing the role of psychological, emotional, and cognitive factors in financial behavior. Foundational studies introduced concepts such as loss aversion, anchoring, and framing effects, which explain why individuals frequently make financial decisions that contradict their best interests. Thaler and Sunstein's (2008) work on nudging, using default settings and environmental cues to guide behavior, has influenced both policy and practice.

BE research has had a substantial impact on public policy and financial product design, from automatic enrollment in retirement plans to behavioral-informed savings incentives (Madrian, 2014). However, BE is often criticized for focusing on individual cognition while underemphasizing the broader social, emotional, and structural factors that shape financial choices (Leggett, 2014). Its insights are powerful, but their application can become ethically ambiguous when behavioral techniques are used to steer client behavior rather than empower individuals to make informed financial decisions.

Taken together, FSW, PFP, and BE contribute distinct but complementary perspectives on financial well-being. FSW highlights the role of context and emotion; PFP brings technical expertise and a structured planning framework; and BE offers insights into the cognitive mechanisms underlying financial decisions. Although scholarship increasingly acknowledges the importance of integrating psychological and financial perspectives, relatively few studies have explicitly examined financial social work, personal financial planning, and behavioral economics in concert, and even fewer propose coordinated models for practice-level intervention (Klontz et al., 2015; Lawson & Klontz, 2017; Yeo et al., 2024). However, the literature reveals that few studies have examined these domains in concert, and even fewer have proposed integrated models of intervention. This gap underscores the need for interdisciplinary approaches that can more effectively meet the complex needs of clients, especially those facing financial instability, trauma, or marginalization.

POINTS OF CONVERGENCE

The emerging field of financial therapy emphasizes the intersection of financial behavior, psychological well-being, and relational dynamics, providing an interdisciplinary foundation for integrating financial knowledge with therapeutic practice (Lawson & Klontz, 2017). Yet, despite their disciplinary distinctions, FSW, PFP, and BE increasingly converge on a shared mission: improving individuals' financial well-being by recognizing the interplay of behavior, context, and technical knowledge. This convergence becomes especially salient when working with populations who face chronic financial instability, limited access to financial resources, and emotional distress tied to money. All three disciplines are oriented toward improving financial outcomes, though through different mechanisms. FSW pursues economic justice and psychological healing, PFP focuses on helping clients meet long-term goals through tailored strategies, and BE seeks to optimize decision-making by addressing cognitive barriers. Yet, they each value empowerment through understanding and action. Whether it is helping a client recover from financial abuse, plan for retirement, or overcome present bias, the underlying objective is to support behavior that aligns with one's values and circumstances.

Client engagement and trust are central to effective intervention across all three fields. Social workers prioritize the therapeutic alliance and cultural humility. Financial planners increasingly adopt a coaching model that prioritizes active listening and client values. Behavioral economists have shown that relational factors, such as trust in advisors or institutions, profoundly influence financial behavior. All three fields are moving toward models that are not only informational but also relational and participatory, acknowledging that financial behavior does not occur in a vacuum.

Each discipline recognizes the impact of psychological and emotional factors on financial decisions. FSW examines trauma, shame, and anxiety related to money; BE dissects biases such as overconfidence, hyperbolic discounting, and loss aversion; and financial planners increasingly incorporate tools such as values assessments and risk tolerance profiling to account for emotional variability. These perspectives affirm that financial decisions are rarely rational in the economic sense, they are emotionally charged, context-dependent, and often influenced by past experiences or future fears.

The use of behavior change theories represents another point of overlap across these disciplines. Financial social work frequently draws on established behavioral frameworks such as the Transtheoretical Model of Change (Prochaska & DiClemente, 1983), motivational interviewing, and strengths-based approaches to help clients move from financial avoidance toward active financial management (Despard & Chowa, 2010; Sherraden et al., 2016). In personal financial planning, research increasingly emphasizes financial coaching, goal-setting theory, and client behavior modification as key elements in improving adherence to financial plans (Grable & Archuleta, 2015; Lawson & Klontz, 2017). Behavioral economics, meanwhile, has produced a substantial body of research demonstrating how choice architecture, defaults, and behavioral nudges can influence savings, retirement participation, and financial decision-making (Madrian, 2014; Thaler & Sunstein, 2008). Across these

domains, the emphasis has shifted from simply transferring financial knowledge to designing interventions that support sustainable behavioral change.

Finally, the fields intersect at the systems level, particularly in settings such as schools, nonprofits, and public policy. Programs that combine financial counseling, behavioral nudges, and emotional support demonstrate the power of multidisciplinary collaboration. Integrating financial social workers into financial planning teams can draw attention to social determinants such as housing instability, food insecurity, and trauma history, all of which shape the assumptions underlying traditional financial planning models. This convergence invites not just theoretical dialogue, but practical innovation. By recognizing the mutual contributions of each discipline, professionals can create more nuanced, inclusive, and effective interventions tailored to clients' diverse financial realities.

CASE FOR INTEGRATION

While the three disciplines have developed distinct academic and professional tracks, the reality of client needs increasingly demands practitioners who can navigate all three domains. An integrated educational approach, one that blends technical competency, behavioral insight, and social context, is essential for preparing future professionals to meet these demands.

Current educational programs often reinforce disciplinary silos. Social work programs tend to offer limited financial literacy or planning content, leaving many graduates underprepared to address clients' economic challenges in a structured way. Meanwhile, financial planning curricula typically focus on asset management, tax planning, and insurance, with minimal training in trauma-informed care, systemic oppression, or the emotional underpinnings of financial behavior. Behavioral economics, though influential in research and policy, is often taught at the graduate level with little direct application to micro-level client practice. As a result, graduates may enter the workforce with deep knowledge in one domain but lack the interdisciplinary lens needed to support clients in a comprehensive, ethical, and culturally responsive manner.

There is a growing movement toward hybrid degree and certificate programs that seek to bridge these gaps. Some universities have introduced dual-degree programs, such as an MSW with a concentration in financial capability or paired with a Certified Financial Planner™ (CFP®) certification. Others offer graduate certificates in financial social work, behavioral finance, or financial therapy, allowing professionals from different disciplines to gain cross-sector competence (Lawson & Klontz, 2017). Notably, the Financial Therapy Association (FTA) has pioneered standards that integrate psychological, financial, and relational training, advocating for a new category of professionals equipped to address the emotional and behavioral dimensions of money. These developments point toward a future in which interdisciplinary fluency is not an exception but an expectation.

Integrated education requires more than just stacking courses, it requires curriculum innovation. This includes embedding behavioral economics principles into financial planning case studies; incorporating trauma-informed practice and anti-oppressive frameworks into personal finance curricula; teaching motivational interviewing and narrative techniques to planners and economists; using interprofessional simulation labs where students from social work, planning, and economics programs collaboratively assess and intervene in complex client scenarios. Educational institutions also play a critical role in modeling interdisciplinary respect and collaboration. Faculty from diverse departments must work together to design and deliver these learning experiences, avoiding tokenistic coverage in favor of deep applied integration.

The move toward integration raises important questions about credentialing. While CFP® and MSW credentials remain central, new designations such as Certified Financial Therapist-I™ (CFT-I™) reflect a trend toward hybrid practice. Accrediting bodies will need to update standards to reflect these shifts, and employers must adapt hiring practices to recognize and value interdisciplinary competencies. Furthermore, professional ethics education must address the complexities of dual roles, confidentiality, and fiduciary duty when practitioners draw from multiple domains. This calls for a new ethical framework that acknowledges the blurred boundaries inherent in integrated practice.

In summary, the case for integration is as educational as it is philosophical. To truly serve clients facing multifaceted financial challenges, we must train practitioners to think across silos and combine the analytical rigor of financial planning, the emotional and systemic awareness of social work, and the behavioral insights of economics. This vision requires institutional commitment, curriculum reform, and cross-disciplinary collaboration to become a reality. Together, these bodies of scholarship suggest the need for an integrative framework capable of aligning behavioral insight, technical financial planning, and psychosocial context within a unified practice model outlined in Table 1.

Table 1

Framework for Operationalizing Interdisciplinary Financial Wellness Practice

Dimension	Financial Social Work (FSW)	Personal Financial Planning (PFP)	Behavioral Economics (BE)	Integrated Practice Application
Primary focus	Psychosocial context, trauma, structural barriers, client capacity	Technical financial analysis and planning	Decision-making under constraints and bias	Aligns technical strategies with client realities and behavioral feasibility
Core guiding question	What social, emotional, or systemic factors shape the client's financial experience?	What financial strategies best support the client's stated goals and resources?	How is the client likely to behave given cognitive load and incentives?	Ensures financial plans are context-aware, behaviorally realistic, and technically sound
Common tools and methods	Strengths-based assessment, motivational interviewing, benefits navigation, case management	Cash-flow analysis, tax planning, insurance evaluation, investment and retirement planning	Defaults, nudges, simplification, reminders, choice architecture	Tools are sequenced rather than competing; context informs plan design
Ethical and scope boundaries	Avoids providing regulated financial advice beyond professional scope	Avoids therapeutic intervention beyond competence	Avoids manipulation; prioritizes transparency and client autonomy	Clear role delineation supported by referral and collaboration protocols
Typical failure mode if used alone	Support without durable financial behavior change	Technically optimal plans that are not implemented	Behavioral tools applied without sufficient contextual understanding	Fragmentation reduced through intentional coordination
Best-use client scenarios	Clients experiencing trauma, instability, or systemic exclusion	Clients with sufficient stability seeking financial optimization	Clients struggling with follow-through or decision complexity	Particularly effective for marginalized or financially vulnerable populations
Key implementation barrier	Limited access to technical financial resources	Time constraints and compensation models tied to assets	Risk of misuse without ethical grounding	Requires institutional and organizational support for interdisciplinary teams
Collaboration trigger points	When financial decisions exceed social work scope	When psychosocial or behavioral barriers impede progress	When interventions risk misunderstanding or coercion	Predefined consultation and handoff points across disciplines
Outcome indicators	Reduced financial stress, increased engagement and stability	Goal attainment, improved financial ratios, efficiency	Adherence, persistence, improved decision quality	Combined financial, behavioral, and well-being outcomes

The framework outlined in Table 1 can be illustrated through a brief practice vignette demonstrating how the three disciplines might collaborate when working with a client facing financial instability. To illustrate how interdisciplinary collaboration might function in practice, consider the following example.

CASE FOR SCENARIO

Chris, a 38-year-old warehouse worker, seeks assistance at a community financial empowerment center after falling behind on rent and accumulating credit card debt following a period of medical leave. Chris reports feeling overwhelmed by his financial situation and admits he has been avoiding opening bills because doing so triggers anxiety. He states that he “knows he should budget,” but previous attempts have failed because unexpected expenses and stress have led him to abandon the plan.

Financial Social Work Role

A financial social worker begins by conducting a holistic assessment that explores Chris’s financial stress, employment stability, support systems, and emotional relationship with money. Through motivational interviewing, the practitioner identifies that Chris’s avoidance behavior is linked to shame about past financial mistakes and fear of judgment. The social worker helps Chris stabilize immediate concerns by connecting him with rental assistance resources and negotiating a payment plan with his landlord. The practitioner also works with Chris to set achievable short-term goals that rebuild a sense of control and confidence.

Personal Financial Planning Role

Once Chris’s immediate crisis is stabilized, a financial planner collaborates with the social worker to analyze Chris’s financial situation. The planner reviews income, debt obligations, and expenses to develop a simplified cash-flow plan. The plan prioritizes essential expenses, establishes a manageable debt repayment schedule, and identifies opportunities to refinance high-interest credit card balances. The planner also helps Chris set longer-term goals, such as building an emergency fund and enrolling in his employer’s retirement plan.

Behavioral Economics Role

Behavioral insights are incorporated to support follow-through. Because Chris struggles with procrastination and cognitive overload, the team simplifies the budgeting system and automates key actions. Automatic transfers move small amounts into a savings account each payday, and reminders are set for bill payments. The planner also frames Chris’s progress in terms of short-term milestones rather than distant goals to counter present bias. These behavioral supports reduce the likelihood that Chris will abandon the plan during periods of stress.

Integrated Treatment Approach

In this integrated model, the financial social worker continues to address emotional barriers and reinforce financial self-efficacy. The financial planner ensures the technical soundness of the financial strategy, and behavioral tools help translate intentions into consistent action. Over time, Chris reports reduced financial stress, improved bill payment consistency, and growing confidence in managing his finances.

CHALLENGES AND PRACTICAL CONSIDERATIONS

While the theoretical and educational case for integrating these three disciplines is compelling, practical barriers remain. These challenges span professional boundaries, resource allocation, institutional inertia, and differences in communication, all of which must be addressed for meaningful interdisciplinary collaboration to occur. One of the most significant practical challenges is the clash of professional cultures and identities. Social workers are trained to emphasize relational dynamics, client self-determination, and systems thinking. Financial planners, on the other hand, are oriented toward technical accuracy, goal-oriented planning, and fiduciary duty. Behavioral economists often speak in theoretical or policy-oriented terms, focusing on aggregate behavior and experimental design. These differing perspectives influence how each field defines success, approaches client relationships, and interprets financial behavior. Without intentional dialogue and mutual respect, interdisciplinary efforts may be devolved into parallel workstreams rather than collaborative practice.

Each discipline brings its own language, acronyms, and conceptual frameworks. What a social worker might describe as "financial trauma," a behavioral economist may frame as "risk aversion due to loss framing," and a planner may refer to as "conservative investment preference." These differences can create communication breakdowns, both among professionals and between practitioners and the client. To function cohesively, interdisciplinary teams must develop shared vocabulary and translation practices that make their respective contributions intelligible and complementary rather than competitive.

Many academic programs operate within rigid departmental structures that limit cross-enrollment, faculty collaboration, and curriculum integration. Joint programs require time, resources, and administrative buy-in. Faculty may lack experience outside their own discipline, and students may feel overwhelmed by competing theoretical frameworks. Additionally, licensure and accreditation requirements can be slow to adapt, often failing to reflect emerging interdisciplinary roles. This presents a logistical challenge for students trying to meet diverse professional competencies within traditional degree timelines.

In practice, interdisciplinary work often encounters financial friction. Social workers, especially those in nonprofit or clinical settings, are frequently undercompensated relative to financial planners. Behavioral economists working in policy or tech sectors may command even higher compensation. This mismatch complicates efforts to form integrated teams, raising questions about funding models, team structure, and long-term sustainability.

Programs seeking to pilot interdisciplinary models must secure dedicated funding streams, whether from public grants, philanthropic foundations, or innovative fee structures, to ensure equitable compensation and scalability.

While the literature increasingly advocates integrated approaches, few models exist for operationalizing collaboration among financial social workers, planners, and behavioral experts in real-world settings. Without tested models, practitioners are often left to experiment on their own. Building the evidence base for integrated practice will require longitudinal studies, cross-sector partnerships, and practitioner-led innovation.

In summary, while the integration of FSW, PFP, and BE offers a powerful vision for client-centered financial care, realizing that vision demands practical adaptations in education, workplace structure, compensation, and communication. Overcoming these barriers will be essential to developing sustainable, interdisciplinary models that meaningfully respond to the financial and emotional realities clients face today.

IMPLICATIONS FOR PRACTICE AND POLICY

The convergence of these disciplines has far-reaching implications for how professionals are trained, how services are delivered, and how policies are designed to support financial well-being. Moving from theory to application requires structural innovation across practice models, institutional programs, and public policy frameworks. The integration of FSW, PFP, and BE suggests a shift toward multi-disciplinary service teams that deliver wraparound financial services. For example, in community-based financial empowerment centers, clients could receive technical planning advice from a CFP® professional while also receiving trauma-informed support from a financial social worker. Behavioral tools such as goal tracking apps, reminder systems, or default enrollment strategies could be layered into these services to nudge positive behaviors over time. Such models would allow clients to receive both emotional support and actionable guidance, reducing the likelihood of attrition or stagnation due to shame, fear, or cognitive overload. This model has particular promise for vulnerable groups such as low-income families, domestic violence survivors, first-generation college students, and those recovering from addiction or incarceration.

As integration becomes more common, new hybrid professional roles are emerging. Financial therapists, behavioral financial coaches, and financial social workers trained in planning competencies may become central figures in schools, health systems, housing agencies, and workforce development programs. These practitioners will require cross-training not only in technical domains but also in ethical decision-making, systems theory, and behavior-change science. Additionally, organizations must adjust hiring practices and supervision structures to accommodate interdisciplinary roles. This includes recognizing non-traditional qualifications, valuing collaborative experience, and providing supervision that spans multiple disciplines.

Education and credentialing must evolve in tandem with practice. Schools of social work and financial planning should integrate courses in behavioral economics, financial

trauma, client motivation, and anti-oppressive financial practices. Dual-degree options, stackable certificates, and interdisciplinary internship placements should be made more accessible and encouraged. Furthermore, professional organizations such as the Certified Financial Planner Board of Standards, the Council on Social Work Education (CSWE), and the Financial Therapy Association (FTA) must adapt their competencies and standards to reflect this interdisciplinary shift. For instance, CFP® education could include required coursework in cultural humility and trauma-informed client communication, while MSW programs could adopt competencies in applied financial capability and coaching.

Policymakers can leverage insights from this interdisciplinary framework to design more inclusive and effective financial interventions. Examples include embedding behavioral nudges into public benefits programs, funding integrated financial coaching and mental health support in workforce programs, and creating reimbursement models for interdisciplinary financial services under Medicaid, HUD programs, or nonprofit grant contracts. The Consumer Financial Protection Bureau (CFPB) and state-level financial empowerment offices are well-positioned to pilot such policies, with guidance from academic institutions and practitioner coalitions.

Finally, the expansion of integrated financial practices must be supported by robust research and evaluation frameworks. This includes tracking both short-term behavior changes and long-term outcomes. Mixed-methods studies can capture the holistic impact of integrated approaches, while implementation of science can guide the scaling of successful models across diverse communities.

In summary, the implications of an interdisciplinary model are broad and transformative. They challenge institutions to break down silos, redefine professional roles, and redesign systems to support client-centered, equity-driven financial well-being. By acting on these implications, educators, practitioners, and policymakers can collectively foster a more inclusive and effective financial ecosystem that reflects the full complexity of how people think, feel, and act with money.

FUTURE RESEARCH RECOMMENDATION

While this paper offers a conceptual foundation for integrating FSW, PFP, and BE, much remains to be explored empirically. Future research should focus on evaluating interdisciplinary models of practice using both qualitative and quantitative methodologies. Longitudinal studies are needed to assess client outcomes across psychological, financial, and behavioral dimensions, particularly for populations experiencing chronic financial insecurity, trauma, or systemic exclusion.

There is also a need to explore the efficacy of interdisciplinary training programs. Studies might examine whether professionals trained in integrated curricula demonstrate greater client retention, satisfaction, or changes in financial behavior. Further, implementation science can be used to understand how integrated models function across different institutional settings, such as schools, hospitals, correctional facilities, and community nonprofits. Another promising area for research is the development and validation of measurement tools that capture the multifaceted impacts of holistic financial interventions. These tools should assess not only financial literacy or savings rates but also financial self-efficacy, emotional resilience, and client-agency alignment.

Finally, research should explore the ethical, regulatory, and cultural implications of interdisciplinary roles and practices. As hybrid professionals emerge, it will be critical to understand how clients perceive and experience these blended services and what standards are needed to safeguard quality, consent, and cultural responsiveness.

CONCLUSION

Financial well-being is shaped by more than technical knowledge alone. As this integrative review demonstrates, effective financial wellness practice requires attention to the social context in which financial decisions are made, the behavioral realities that influence follow-through, and the technical competencies necessary to translate intentions into sustainable outcomes. Financial social work, personal financial planning, and behavioral economics each offer indispensable perspectives, yet their greatest value emerges when they are intentionally coordinated rather than applied in isolation. Table 1 summarizes how financial social work, personal financial planning, and behavioral economics can be intentionally coordinated in practice, translating interdisciplinary principles into a whole-client implementation framework while preserving ethical and professional boundaries.

This article does not argue about the creation of a new discipline, nor does it suggest that interdisciplinary financial work is absent from current practice. Rather, its contribution lies in clarifying how existing disciplines intersect, where their boundaries differ, and why integration remains difficult despite widespread agreement about its importance. By foregrounding practical barriers, such as professional silos, ethical scope-of-practice

concerns, training pathways, and compensation structures, this paper highlights why interdisciplinary ideals often fail to translate into routine service delivery.

The implications for practitioners are immediate. A whole-client approach to financial wellness requires collaboration models that respect disciplinary expertise while reducing fragmentation for clients. For financial planners, this may involve greater attention to behavioral design and referral partnerships that address psychosocial constraints. For financial social workers, it may mean deeper integration of technical financial strategies within relational and trauma-informed practice. Behavioral economics contributes tools that can bridge intention and action across both contexts, particularly when clients face cognitive load, scarcity, or chronic stress.

The need for such integration is especially acute for marginalized and financially vulnerable populations. Clients experiencing structural disadvantages, instability, or historical exclusion are often least well served by siloed interventions. In these contexts, narrowly technical solutions risk ineffectiveness, while purely supportive interventions may fail to produce durable financial change. Interdisciplinary coordination offers a pathway to more equitable, realistic, and client-centered financial wellness outcomes.

For educators and program designers, the findings underscore the importance of training models that move beyond disciplinary exposure toward applied integration. Interdisciplinary competence is not achieved solely through shared coursework or credentials, but through explicit attention to collaboration norms, ethical boundaries, and implementation challenges. Future research should empirically evaluate integrated practice models, examine outcomes across diverse client populations, and explore institutional arrangements that support sustainable interdisciplinary work.

Ultimately, advancing financial wellness requires moving from parallel efforts to purposeful collaboration. By offering a practice-oriented synthesis and implementation framework, this article provides practitioners and educators with a roadmap for integrating technical expertise, behavioral insight, and social context in financial wellness practice.

REFERENCES

- Anderson, S. G., Zhan, M., & Scott, J. (2007). Improving the knowledge and attitudes of low-income families about banking and predatory financial practices. *Families in Society: The Journal of Contemporary Social Services*, 88(3), 443–452.
<https://doi.org/10.1606/1044-3894.365>
- Birkenmaier, J., Curley, J., & Sherraden, M. S. (Eds.). (2013). *Financial capability and asset development: Research, education, policy, and practice*. Oxford University Press.
<https://doi.org/10.1093/acprof:oso/9780199755950.001.0001>
- Despard, M. R., & Chowa, G. A. N. (2010). Social workers' interest in building individuals' financial capabilities. *Journal of Financial Therapy*, 1(1), 23–41.
<https://doi.org/10.4148/jft.v1i1.257>
- Grable, J. E., & Archuleta, K. L. (2015). Principles of communication and counseling. In C. S. Chaffin (Ed.), *CFP Board financial planning competency handbook* (2nd ed.). Wiley.
- Grable, J. E., & Archuleta, K. L. (2018). Financial planning and counseling scales. In J. J. Xiao (Ed.), *Handbook of consumer finance research* (2nd ed., pp. 491–503). Springer.
- Klontz, B. T., Britt, S. L., & Archuleta, K. L. (Eds.). (2015). *Financial therapy: Theory, research, and practice*. Springer. <https://doi.org/10.1007/978-3-319-08269-1>
- Lawson, D. R., & Klontz, B. T. (2017). Integrating behavioral finance, financial psychology, and financial therapy into the 6-step financial planning process. *Journal of Financial Planning*, 30(7), 48–55.
- Leggett, W. (2014). The politics of behaviour change: Nudge, neoliberalism and the state. *Policy & Politics*, 42(1), 3–19. <https://doi.org/10.1332/030557312X655576>
- Lusardi, A., & Mitchell, O. S. (2014). The economic importance of financial literacy: Theory and evidence. *Journal of Economic Literature*, 52(1), 5–44.
<https://doi.org/10.1257/jel.52.1.5>
- Madrian, B. C. (2014). Applying insights from behavioral economics to policy design. *Annual Review of Economics*, 6, 663–688. <https://doi.org/10.1146/annurev-economics-080213-041033>
- Prochaska, J. O., & DiClemente, C. C. (1983). Stages and processes of self-change of smoking: Toward an integrative model of change. *Journal of Consulting and Clinical Psychology*, 51(3), 390–395. <https://doi.org/10.1037/0022-006X.51.3.390>
- Sherraden, M. S., Birkenmaier, J., & Collins, J. M. (2013). Financial capability and asset building in vulnerable households: *Theory and practice*. Oxford University Press.
- Sherraden, M. S., Frey, J. J., & Birkenmaier, J. (2016). *Financial social work*. In J. J. Xiao (Ed.), *Handbook of consumer finance research* (2nd ed., pp. 115–127). Springer.
https://doi.org/10.1007/978-3-319-28887-1_10
- Thaler, R. H., & Sunstein, C. R. (2008). *Nudge: Improving decisions about health, wealth, and happiness*. Yale University Press.
- Yeo, K. H. K., Lim, W. M., & Yii, K.-J. (2024). Financial planning behaviour: A systematic literature review and new theory development. *Journal of Financial Services Marketing*, 29, 979–1001. <https://doi.org/10.1057/s41264-023-00249-1>